

# IAAE Membership Packages

## CUSTOMER PROFILE

<ul style="list-style-type: none"> <li>Fortune 1000 company</li> <li>&gt; \$500M Revenue</li> <li>&gt; 20,000 employees</li> <li>Global footprint</li> <li>Complex manufacturing processes</li> <li>Highly regulated</li> <li>High value assets/products</li> </ul>	<ul style="list-style-type: none"> <li>Large manufacturers</li> <li>&gt; \$100M Revenue</li> <li>&gt; 1,000 employees</li> <li>Single or small number of sites</li> <li>Medium to Complex manufacturing processes</li> <li>Highly regulated</li> <li>High value assets</li> </ul>	<ul style="list-style-type: none"> <li>Small &amp; Medium Businesses</li> <li>Single site footprint</li> <li>&lt; 1000 employees</li> <li>Medium complexity manufacturing processes</li> <li>Technologically aware and maturing</li> </ul>	<ul style="list-style-type: none"> <li>Working as a Professional in a any technically related field</li> <li>May or may not be sponsored by their employer for this membership</li> </ul>	<ul style="list-style-type: none"> <li>Currently enrolled in post high school education coursework</li> <li>Working in a temporary or internship position</li> <li>Currently receiving public benefits</li> </ul>
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MEMBERSHIP LEVELS PROPOSED	Value to Members	Level 1 \$180K or \$15K per month	Level 2 \$90K or \$7,500 per month	Level 3 \$36K or \$3,000 per month	Professional \$350	Student \$150
Participation in IAAE hosted Educational Webcasts	Current short topic	Included	Included	Included	Included	Included
Access to online modules; # per year	Discounted course access	1500 modules	750	300	5	-
Access to IAAE Talent Hub	Access to students (who opt in)	Included	+ \$600 per posting	-	-	Included
Access to IAAE Curated Library of Knowledge Assets	Curated Research	Unlimited	500	200	100	100
Virtual Public Digital Roundtable Events (12 events per year)	Cross industry knowledge	Unlimited	2	+ \$25 pp per table	+ \$25 pp per table	Unlimited
Bespoke Digital Roundtable Events (12 events per year)	Private, Intra-company	Included (20 people)	+ \$20K (20 people)	-	-	-
Workforce Readiness Assessment	Roadmap of needs	1	+ \$10K	-	-	-
Access to Funded Research Data	Access to knowledge	Included	-	-	-	-